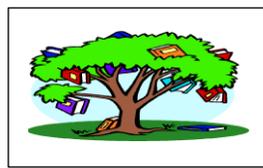


Toward Business Literacy: Accounting Outlines



Income Statement Accounts

Sales

Sales of Goods	Tangible things (Cost of Good Sold below applies)
Service revenue	Efforts given to others (no inventory, usually)
Less: Returns	Things returned that were previously sold
Discounts	A percentage is deducted if customer pays early

- Cost of Goods Sold

Beginning inventory	Things "on the shelf" at the beginning of the period
Add: Purchases	Costs to purchase additional inventory
Less: Discounts & Returns	Deducted from purchases to arrive at net purchases
Add: Freight in	The cost to have the inventory shipped to us
Minus: Ending inventory	Equals the total cost of goods sold

= Gross Margin

Sales minus Cost of Goods Sold

- Operating Expenses

Selling, general and administrative; account names such as depreciation, utilities, rent, repairs, advertising, and salary.

= Income from Operations

+/- Other Income and Expenses

Items not primary to business operations such as interest and gains or losses from asset sales.

= Net Income

Extra classes of income or loss (that are not a part of ongoing operations)

- Discontinued operations
 - Include amount of income from segment net of tax
 - Include gain or loss from sale net of tax
- Extraordinary items (net of tax): things infrequent in occurrence and unusual in nature.
- Accounting changes (net of tax): usually a cumulative effect
 - If tax rate is 30%, multiply by income or gain, show tax and subtract.
 - If loss, multiply rate by loss and add tax effect to loss (lesser loss results)

Earnings per share

Net income divided by weighted average of common shares outstanding

- Weighted average: multiply # shares by fraction of year the shares are outstanding. Add portions together to get weighted average.
- Discontinued operations, Extraordinary items and Accounting changes have separate EPS figures